



14407 SE 266th, Kent WA 98042, (253) 277-1844
www.afa-wa.com

Dear Aerospace Leader;

Thank you for your interest in the Aerospace Futures Alliance of Washington (AFA), one of the nation's leading aerospace associations. As you know, AFA is the premier aerospace association in Washington. Bringing together the clout of the state's leading aerospace companies, AFA is a strong voice for the industry in Olympia and throughout the state.

AFA already has many members, aerospace companies both large and small from across the state. Additionally, we have received strong support from labor, educational institutions, airports, seaports and other industries in the state's business community. State legislators and elected leaders have lauded AFA for our efforts to bring all of Washington's aerospace companies under one, big umbrella to affect positive change for the industry in our state.

We began our first year with some incredible successes in Olympia during the 2006 Legislative session. We passed legislation to extend the 2003 aerospace manufacturing tax incentives to non-manufacturing aerospace businesses. As a result virtually every aerospace company in Washington, both large and small, will benefit from lower taxes. We helped to pass historic legislation reducing unemployment insurance taxes on employers while continuing to provide good benefits to unemployed workers. That legislation will provide extra tax breaks for small businesses. And we enacted legislation to provide Opportunity Grants to students working to improve their skills in high demand industries, ensuring our companies have an educated and skilled workforce into the future.

Some of the major issues we will be working on this year include improving the business climate for aerospace in Washington include transportation, taxation, workers' compensation, education and workforce training, health care, and easing the permitting and regulatory process.

We are currently working in Olympia for the 2007 Legislative session, bringing a strong aerospace voice to discussions and negotiations. This session should result in steps forward for the industry and progress in strong partnership with the state of Washington. During this session, the AFA organized and facilitated the first Governors Aerospace Roundtable, allowing aerospace companies to speak directly to Olympia leadership. The Roundtable paved the way for the upcoming First Governors Aerospace Summit to be held in the Fall. We're looking forward to the Summit as a forum in which to hold an in-depth conversation with Washington leaders about the future and importance of the industry.

In today's global business environment, we need to do everything we can to compete successfully, not only with businesses in our own state or even in the United States, but with businesses all over the world. Working together, AFA can take bold steps to lower the regulatory and tax burden on aerospace companies, lower the cost of doing business in Washington through transportation infrastructure improvement and reform of the current, costly health care system. We can ensure that Washington will offer a strong pool of highly-skilled, well-educated employees for the future.

Working together, AFA, our member companies, and our supporters can achieve great things.

I look forward to working closely with you to help make Washington a better place to succeed in the aerospace industry.

Sincerely;

Linda Lanham

Executive Director

lindal@afa-wa.com

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Benefits of Membership

Why join the AFA? AFA members form the vanguard in the effort to raise the public profile of Washington's aerospace industry, secure sound public policy to support the industry and form a more cohesive aerospace community in which members support each other.

Benefits of membership include:

- Input into AFA priorities in the public policy arena.
- Direct material and financial benefits for your company or organization that result from AFA legislative efforts.
- Satisfaction that you are improving the future prospects for your business, as well as the industry in general.
- Frequent updates on communications activities and public policy progress, including what new legislation and regulations mean for your business.
- Information on how to take advantage of new business opportunities opened up through AFA efforts.
- Opportunities to participate in special events, similar to the January 23rd AFA breakfast with elected officials and industry leaders.
- Opportunities to network with other members for mutually beneficial business purposes.
- Opportunities to educate the public through participation in speakers bureaus and other events.
- Sponsorship opportunities that promote recognition of your business in the aerospace community (for example, your logo on the Web site and other materials).

State Leaders, Industry Form Aerospace Alliance

Group will be advocate for production here

By James Wallace
SEATTLE POST-INTELLIGENCER
January 24, 2006

...[At the kickoff breakfast], Sen. Patty Murray, D-Wash., told them the Aerospace Futures Alliance will become the "12th man" for the industry here, referring to fan support for the Super Bowl-bound Seattle Seahawks.

"This is going to be a powerful new voice," she said of the alliance.

Other speakers also used a few football references in describing how the alliance plans to raise the visibility of Washington's aerospace industry and be its advocate from Olympia to the halls of Congress.

"We are going to build a championship team to represent you," said Bob Drewel, executive director of the Puget Sound Regional Council, which has been closely involved in the Prosperity Partnership, a coalition of government, business, labor and community leaders from King, Kitsap, Pierce and Snohomish counties.

The Aerospace Futures Alliance originated from work done by the Prosperity Partnership over the last few years.

"It is a great opportunity for us in Washington State to highlight what we have in aerospace," Gov. Christine Gregoire said of the new alliance.



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Contact person: _____
 Company: _____
 Address: _____
 City/State/Zip: _____
 Phone: _____
 E-mail: _____
 Amount of dues: _____ (please see dues structure table below)

Please make your check payable to:
Aerospace Futures Alliance of Washington

and return with this card to:
AFA
14407 S.E. 266th
Kent, WA 98042

Thank you and if you have any questions please don't hesitate to call (253) 277-1844

(please detach card and submit with your check)

DUES STRUCTURE

Core Members (Companies)

Employees	Dues
500+	\$10,000
100-499 or to reserve a place on the Board*	\$5,000
50-99	\$2,500
10-49	\$1,000
<10	\$500

Institutional and Associate

Type	Dues
To reserve a place on the Board*	\$5,000
Active**	\$1,000
Associate***	\$500

*Members paying \$5,000 or more will be guaranteed a place on the board. However there will be three appointed and three elected board members in addition

**Active institutional members – along with all core members – will be able to vote on important matters such as at-large board membership and have their sponsorship noted on the Web site and materials.

***Associate members will receive the AFA newsletter and be able to attend events.

Please make your check payable to:
Aerospace Futures Alliance of Washington

Please remit your Membership Confirmation Form and membership dues to:

AFA
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Kent, WA 98042