



Dear Aerospace Leader;

Thank you for your interest in the Aerospace Futures Alliance of Washington (AFA), one of the nation's leading aerospace associations. As you know, AFA is the premier aerospace association in Washington. Bringing together the clout of the state's leading aerospace companies, AFA is a strong voice for the industry in Olympia and throughout the state.

AFA already has a very diverse membership, including both large and small aerospace companies from across the state. We have received strong support from labor, educational institutions, airports, seaports and other industries in the state's business community. Key state and community leaders have lauded AFA for our efforts to bring all of Washington's aerospace companies under one, big umbrella to affect positive change for the industry in our state.

Since forming in 2006, we have experienced some incredible successes. Here are just a few examples:

- Opening the Aerospace Training and Research Center, the Spokane Aerospace Technology Center and developing a partnership with Renton Technical College to ensure our industry's future includes a strong pool of highly-skilled, well-educated employees statewide
- Hosting Five very successful Governor Summits
- Establishing and maintaining the numerous Aerospace Tax Rates saving our industry hundreds of millions of dollars annually
- Developing a member benefit program to include Health, Property and Liability Insurance
- Securing Federal and State grant money in excess of \$3 million for our industry
- Fighting to lower operation costs through reduced Workers Compensation Rates, Unemployment Insurance and Health Care costs.
- Annual "Aerospace Day" event Olympia during the Legislative Session
- And much more!

Working together, AFA, our member companies, and our supporters can achieve great things. Your participation is what makes AFA possible and ensures our industry has the resources necessary to be successful.

I look forward to working with you.

Sincerely,

Linda Lanham
Executive Director
lindal@afa-wa.com



Benefits of Membership

Why Join the AFA? AFA members form the vanguard in the effort to raise the public profile of Washington's aerospace industry, secure sound public policy to support the industry and form a more cohesive aerospace community in which members support each other.

Benefits of membership include:

- Input into AFA priorities in the public policy arena
- Direct benefit programs, such as health, liability, and property insurance, with preferential rating that are designed with the aerospace industry in mind
- Direct material and financial benefits for your company or organization that result from AFA legislative efforts
- Satisfaction that you are improving the future prospects of your business, as well as the industry in general.
- Frequent updates on communication activities and public policy progress, including what new legislation and regulations mean for your business.
- Information on how to take advantage of new business opportunities opened up through AFA efforts.
- Opportunities to participate in special events, including the Annual Governor's Summit and Leadership Breakfasts hosted by the AFA
- Opportunities to network with other members for mutually beneficial business purposes.

What others are saying:

Governor Chris Gregoire

"Our aerospace industry is second to none and one of the reasons that Washington State is known throughout the world. The AFA is essential to raising the profile of this industry and our state."

Patty Murray, U.S. Senator

"History shows that our work to support our aerospace industry in the nation's capital and abroad must be backed up by a solid foundation at home. Only by standing as one will we have the strength to support this vital industry and the jobs it creates. Our future will depend in part on ensuring that we launch a targeted effort to help educate both policy makers and the public in what's at stake. Together, we can make sure that the aerospace industry keeps soaring."

Bill Ashworth, President, Goodrich Aviation Technical Services

"By working together through the AFA, we are part of a pro-active effort to promote the state of Washington's endeavors to support the aerospace industry. We are pleased to be a part of this alliance and know our industry will benefit from the AFA's work."

14407 SE 266th, Kent WA 98042, (253) 277-1844
www.afa-wa.com



Contact Person: _____
Company: _____
Address: _____
City/State/ Zip: _____
Phone: _____
Email: _____
Dues Amount: _____ (Please see dues structure below)

Please Make Checks Payable to:
**Aerospace Futures Alliance of
Washington**
And return with this card to
AFA
14407 S.E. 266th
Kent, WA 98042

(Please detach card and submit with your check)

DUES STRUCTURE

Core Members (Companies)

Employees	Dues
500+	\$10,000
100-499 or to reserve place on the Board*	\$5,000
50-99	\$2,500
10-49	\$1,000
<10	\$500

Institutional and Associate

Type	Dues
To reserve a place on the Board*	\$5,000
Active**	\$1,000
Associate***	\$500

*Members paying \$5,000 or more will be guaranteed a place on the Board. However, there will be three appointed and three elected board members in addition.

**Active Institutional Members – along with all Core Members – will be able to vote on important matters such as at-large board membership and have their sponsorship noted on the Website and materials.

*** Associate members will receive AFA newsletter and be able to attend events